



Exhibitor Liability Insurance – How to Implement Easy Mandatory Options

No one wants to have a claim lodged against them. It's even worse if your organization has to cover an exhibitor's claim because they were non-compliant with your policy of engaging insurance that includes coverage for everyone involved. Due to Organizers' requests to have a more mandatory approach for exhibitor liability insurance we now offer three options.

Utilizing any of these options will achieve your goals of:

- 1) **Attaining 100% compliance with your insurance requirements.**
- 2) **Utilizing almost no staff time or expenses.**

Option #1

Add a paragraph to your exhibitor space contract that states: *Exhibitor Liability Insurance is mandatory. Proof of this insurance must be forwarded to this... (A predetermined email address) by this date... (About 4 weeks prior to show). If we do not receive your proof of insurance by this date, it will be automatically purchased for you, through Rainprotection Insurance for \$89. Once this insurance is purchased, it is non refundable and cannot be cancelled.* The exhibitors would initial after each sentence and then sign acknowledgment after this paragraph.

Option #2

Add a paragraph to your exhibitor space contract that states: *Exhibitor Liability Insurance is mandatory. You must forward proof of your insurance **along with this signed Exhibitor Space Contract**. If you do not send in proof of your insurance **along with this Contract**, it will be automatically purchased for you through Rainprotection Insurance for \$89. Once this insurance is purchased, it cannot be refunded or cancelled.* You have the exhibitors initial after each sentence and sign acknowledgement after this paragraph.

Option #3

Add a paragraph to your exhibitor space contract that states: *Exhibitor liability Insurance that covers you for the duration of our show is mandatory. Due to the problems and expenses involved in trying to collect this insurance in the past, we have decided to include it for you in your booth space package. Exhibitor Liability Insurance that is compliant with our show's requirements will be provided to you by Rainprotection Insurance. You will receive an email containing your certificates of insurance prior to the start of our show. This insurance cannot be cancelled.* The exhibitors sign acknowledgement after this paragraph.